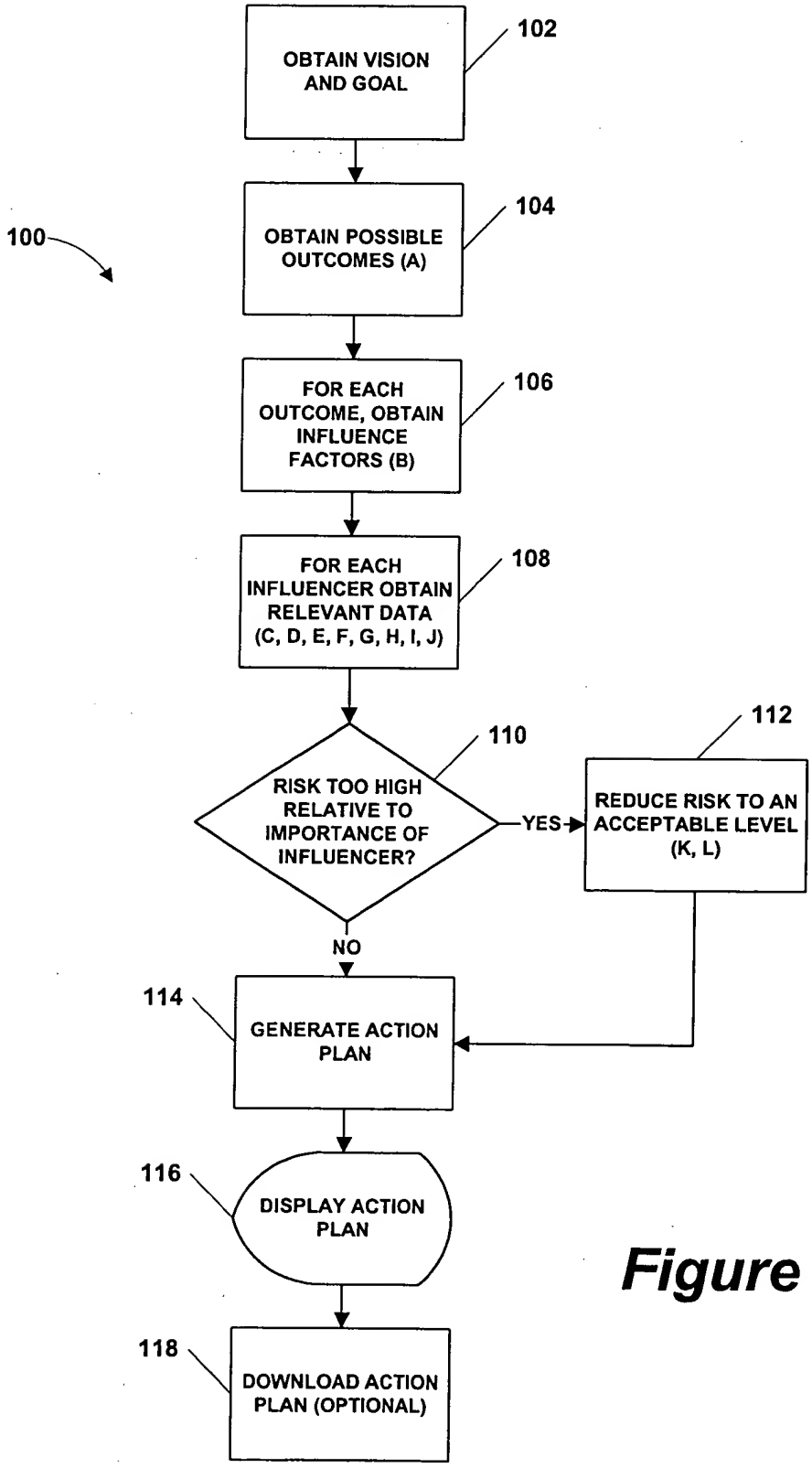
100
OBTAIN VISION AND GOAL
102
OBTAIN POSSIBLE OUTCOMES (A)
104
FOR EACH OUTCOME, OBTAIN INFLUENCE FACTORS (B)
106
FOR EACH INFLUENCER OBTAIN RELEVANT DATA (C, D, E, F, G, H, I, J)
108
RISK TOO HIGH RELATIVE TO IMPORTANCE OF INFLUENCER?
110
YES
REDUCE RISK TO AN ACCEPTABLE LEVEL (K, L)
112
NO
GENERATE ACTION PLAN
114
DISPLAY ACTION PLAN
116
DOWNLOAD ACTION PLAN (OPTIONAL)
118

Figure 1

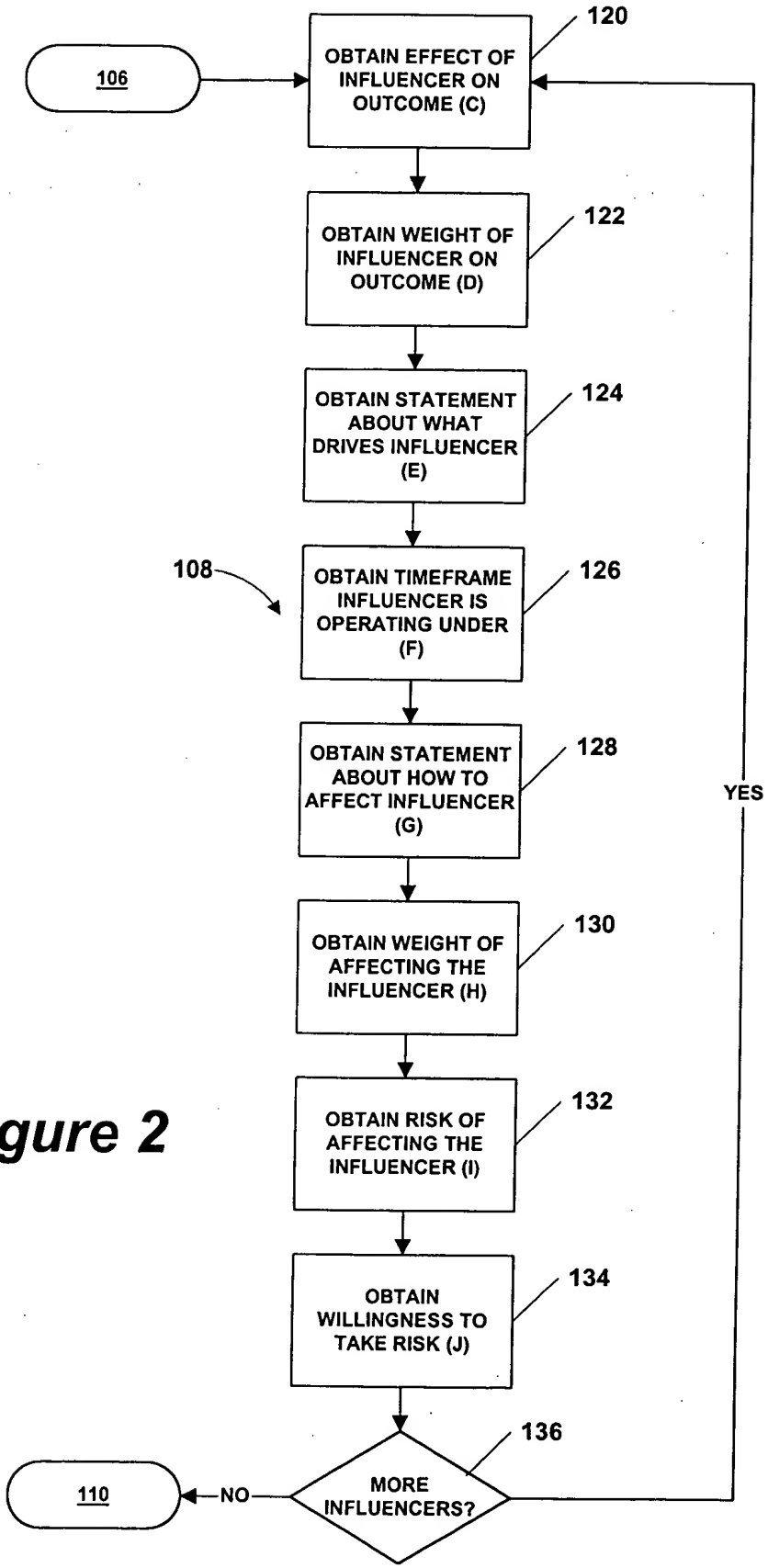
106
OBTAIN EFFECT OF INFLUENCER ON OUTCOME (C)
120
OBTAIN WEIGHT OF INFLUENCER ON OUTCOME (D)
122
OBTAIN STATEMENT ABOUT WHAT DRIVES INFLUENCER (E)
124
108
OBTAIN TIMEFRAME INFLUENCER IS OPERATING UNDER (F)
126
OBTAIN STATEMENT ABOUT HOW TO AFFECT INFLUENCER (G)
128
OBTAIN WEIGHT OF AFFECTING THE INFLUENCER (H)
130
OBTAIN RISK OF AFFECTING THE INFLUENCER (I)
132
OBTAIN WILLINGNESS TO TAKE RISK (J)
134
MORE INFLUENCERS?
136
YES
NO
110

Figure 2

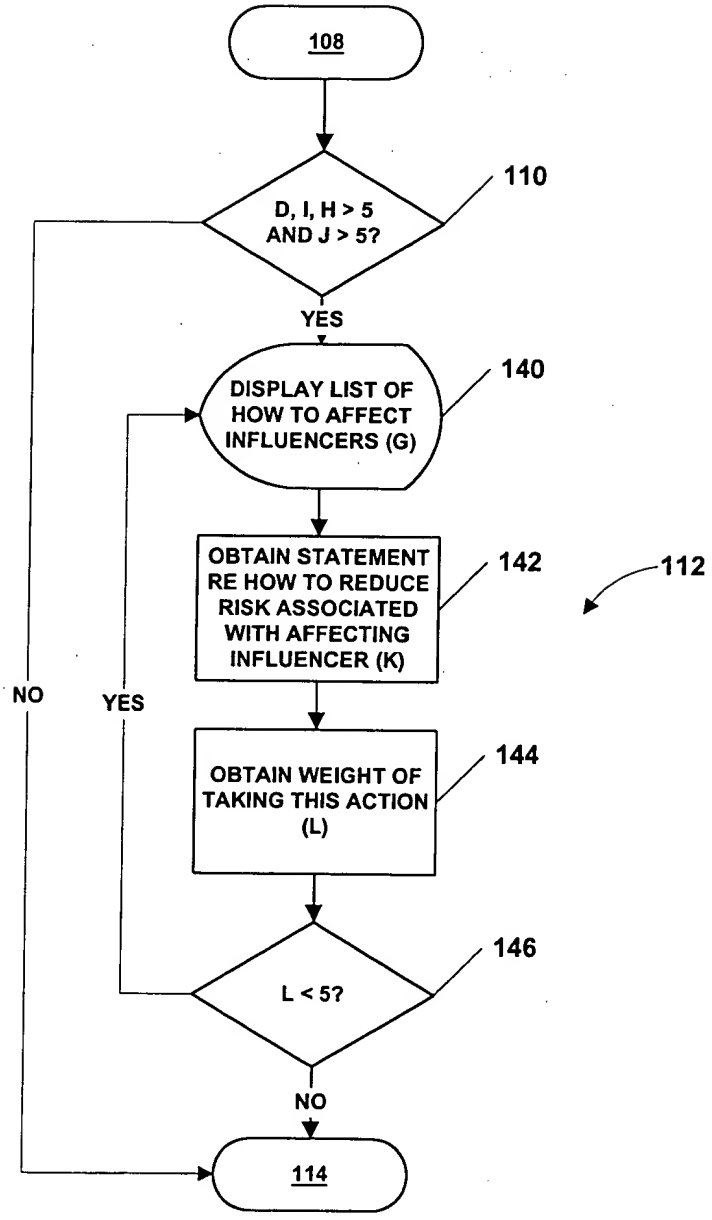
108
D, I, H > 5
AND J > 5?
110
YES
DISPLAY LIST OF
HOW TO AFFECT
INFLUENCERS (G)
140
OBTAIN STATEMENT
RE HOW TO REDUCE
RISK ASSOCIATED
WITH AFFECTING
INFLUENCER (K)
142
112
NO
YES
OBTAIN WEIGHT OF
TAKING THIS ACTION
(L)
144
L < 5?
146
NO
114

*Figure 3*

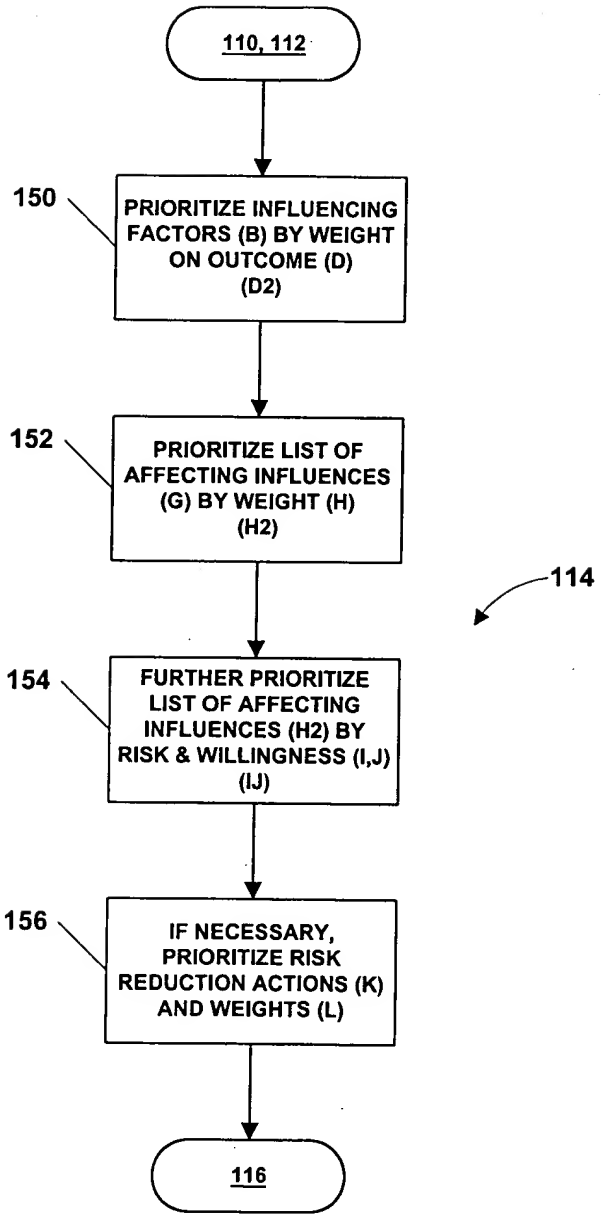
110, 112
150
PRIORITIZE INFLUENCING FACTORS (B) BY WEIGHT ON OUTCOME (D) (D2)
152
PRIORITIZE LIST OF AFFECTING INFLUENCES (G) BY WEIGHT (H) (H2)
114
154
FURTHER PRIORITIZE LIST OF AFFECTING INFLUENCES (H2) BY RISK & WILLINGNESS (I,J) (IJ)
156
IF NECESSARY, PRIORITIZE RISK REDUCTION ACTIONS (K) AND WEIGHTS (L)
116

*Figure 4*

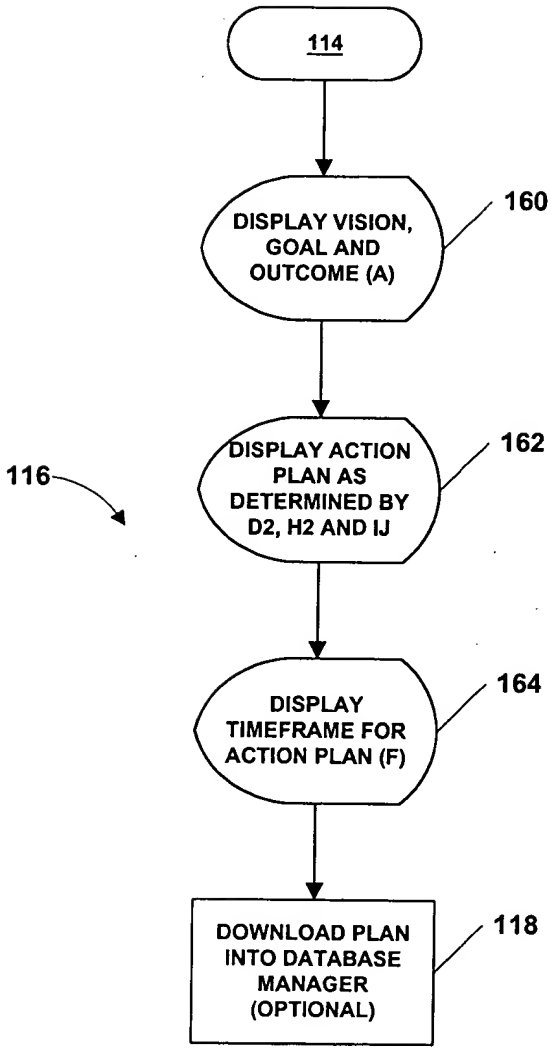
114
DISPLAY VISION, GOAL AND OUTCOME (A)
160
DISPLAY ACTION PLAN AS DETERMINED BY D2, H2 AND IJ
162
116
DISPLAY TIMEFRAME FOR ACTION PLAN (F)
164
DOWNLOAD PLAN INTO DATABASE MANAGER (OPTIONAL)
118

*Figure 5*

SOFTWARE SCREENSHOTS DRAFT #1

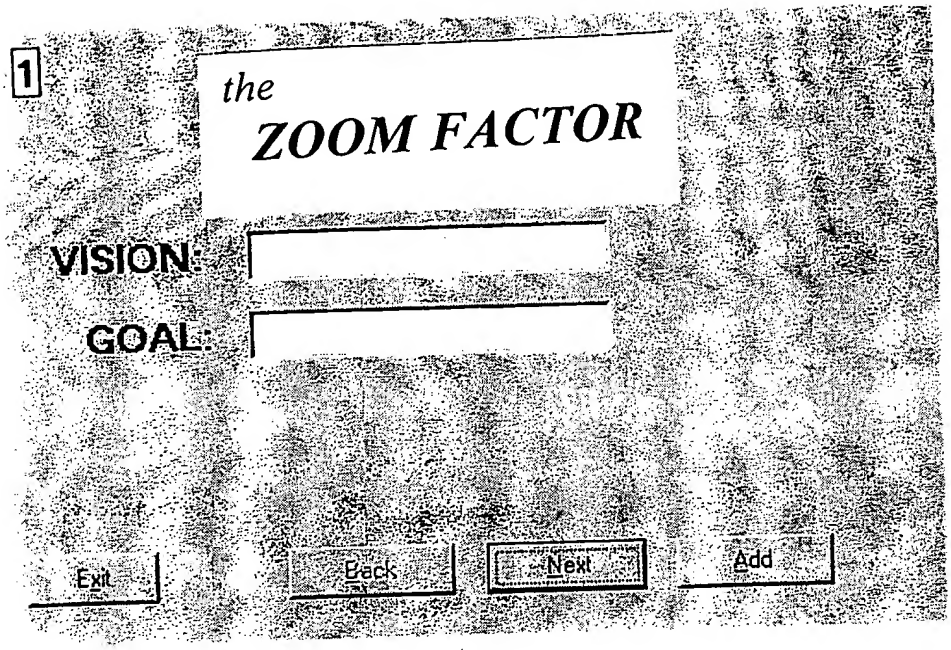


Figure 6

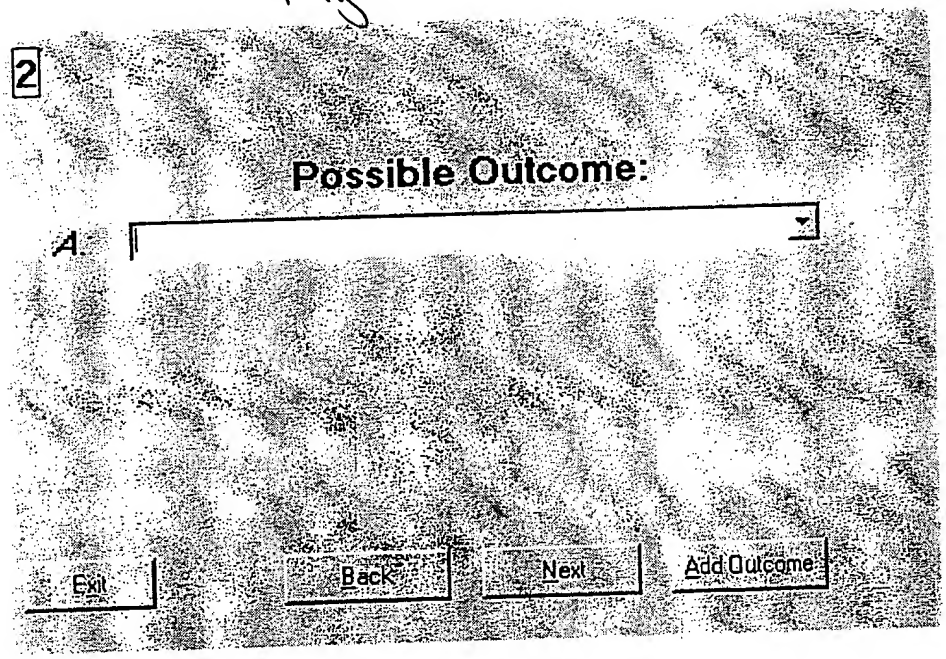


Figure 7

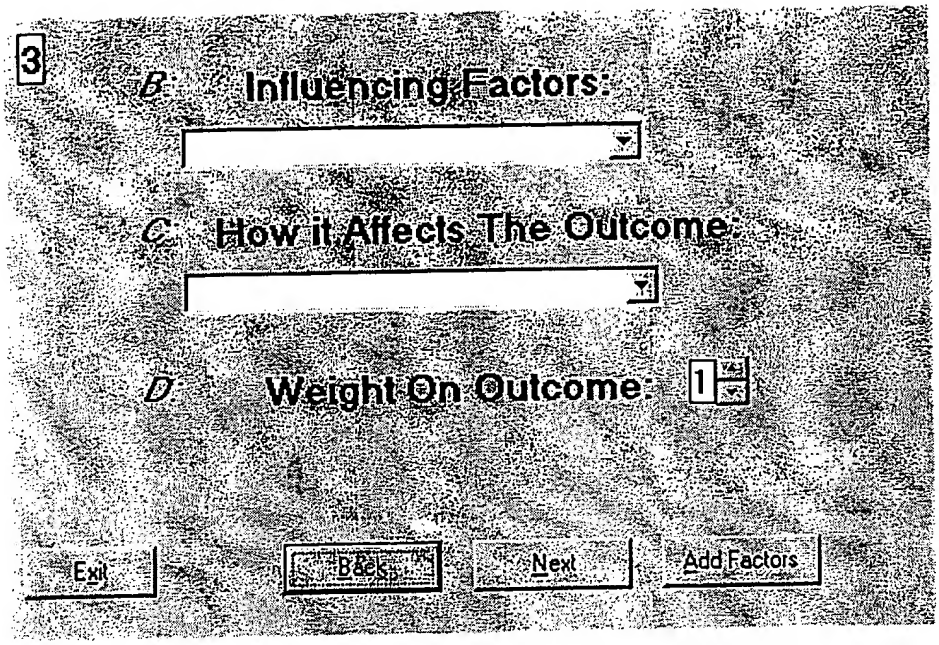


Figure 8

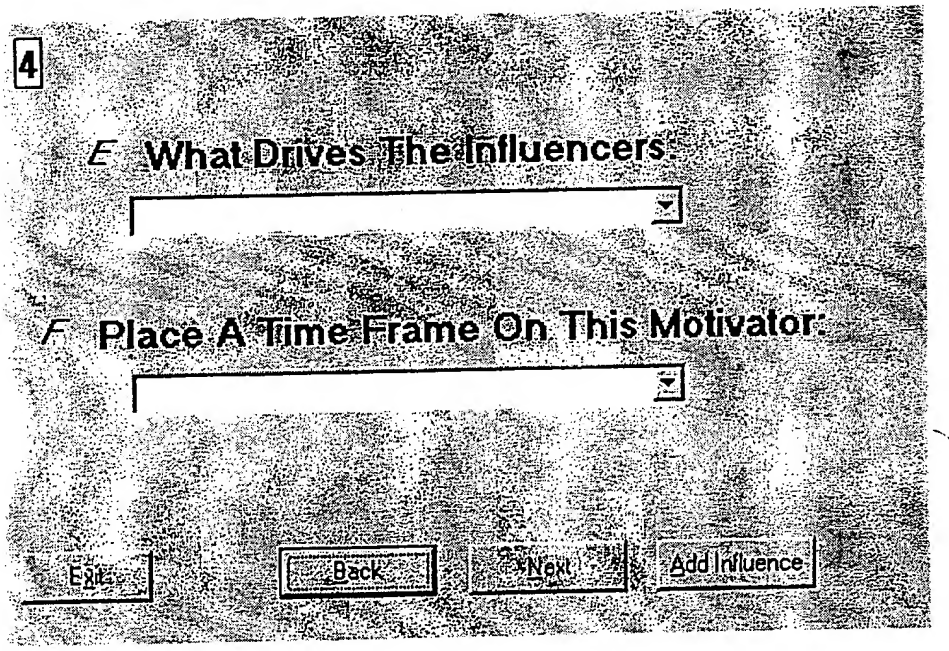


Figure 9

Influences for

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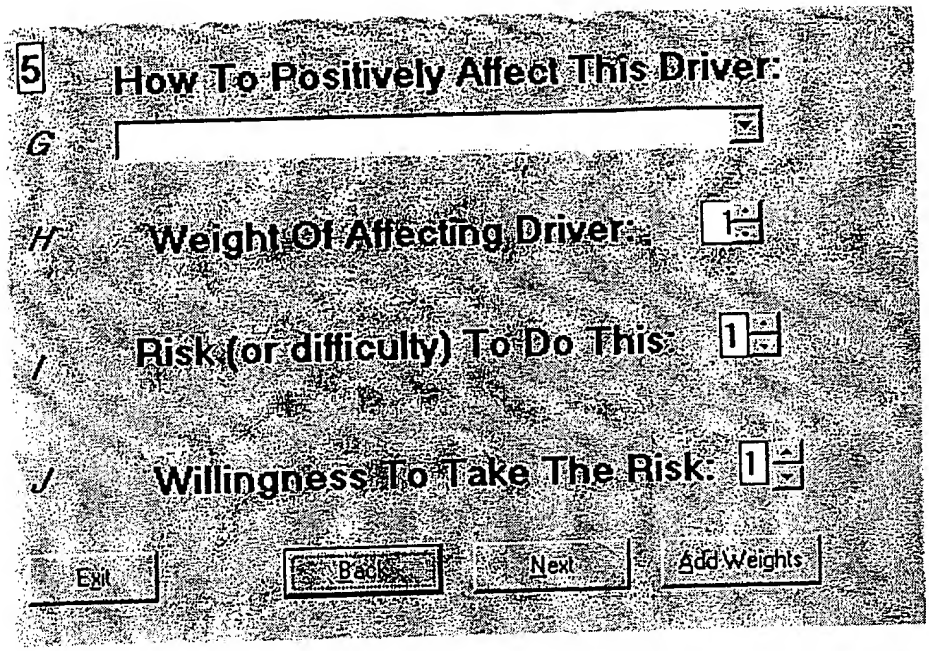


Figure 10

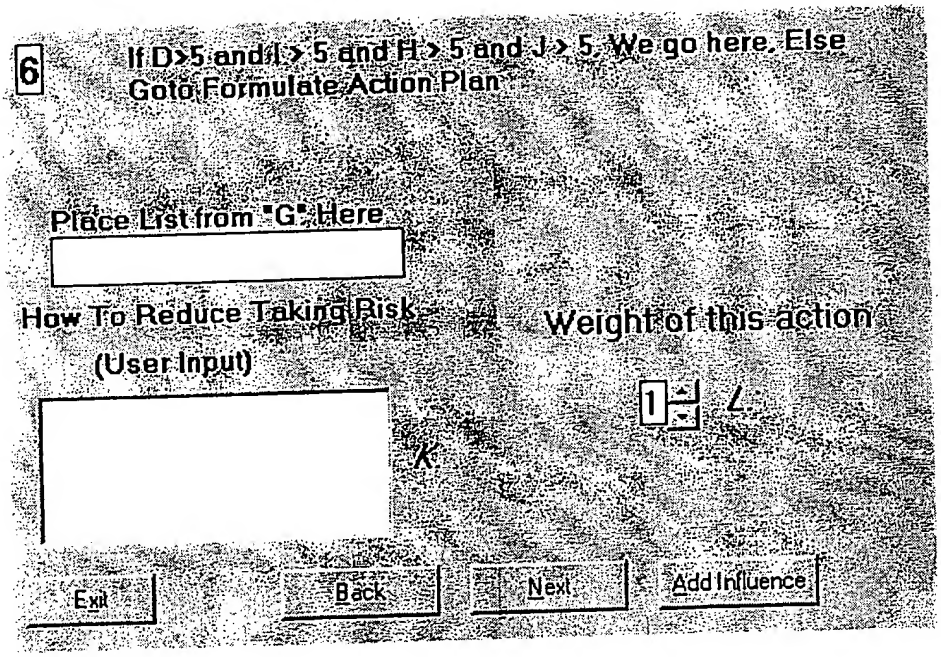


Figure 11

Docket No. 6745.0

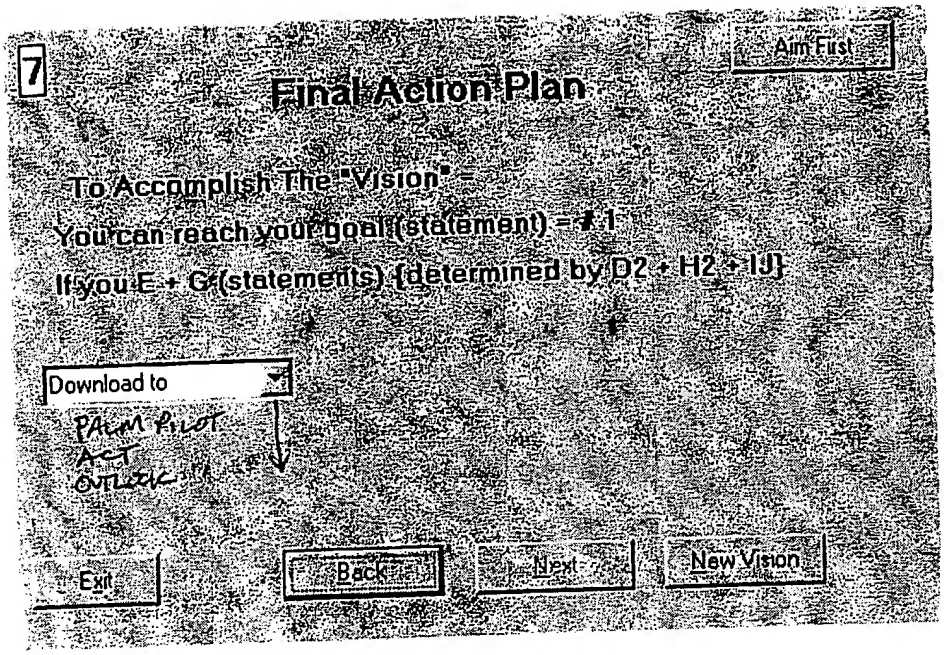


Figure 12

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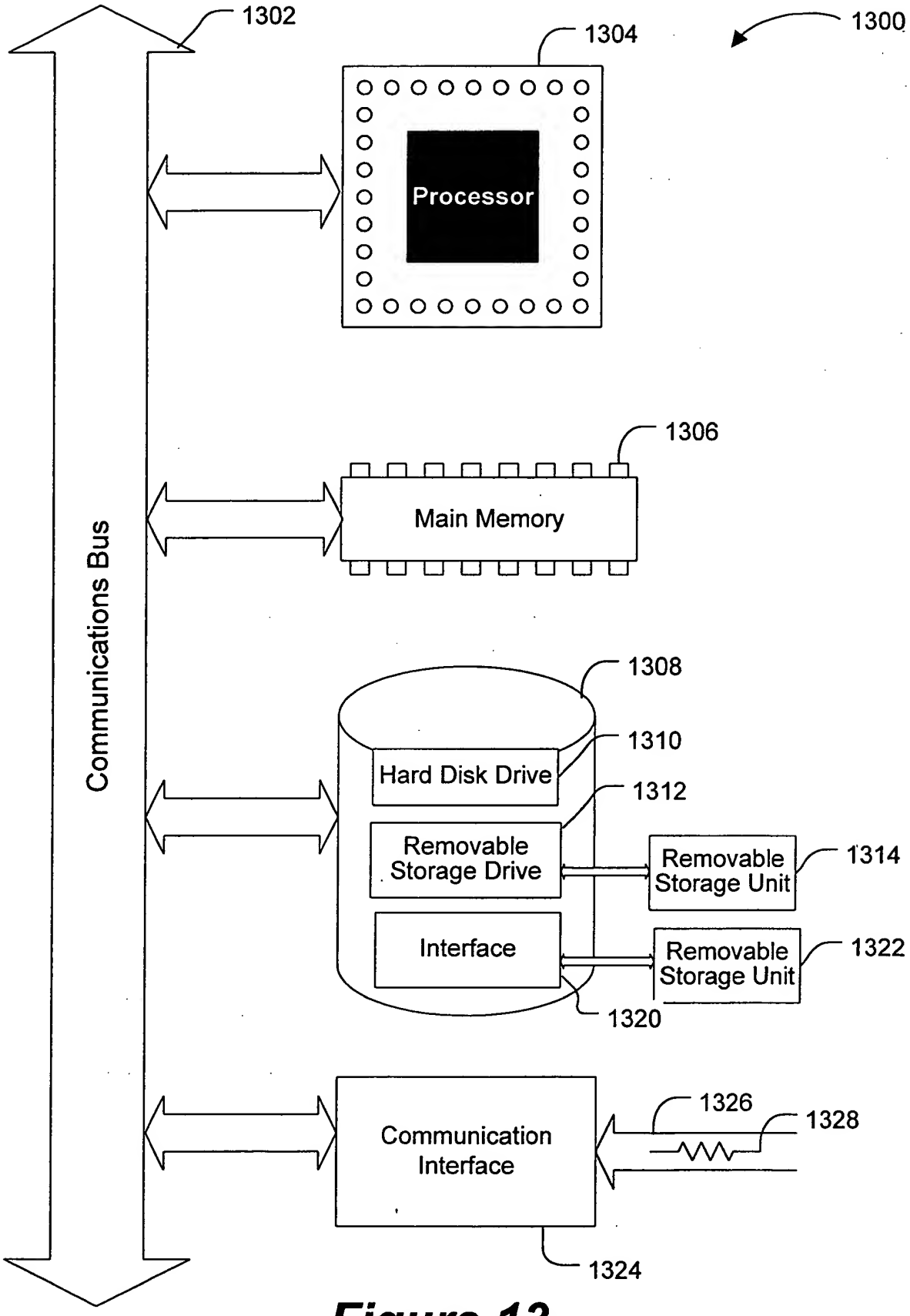
1302
1304
1300
Processor
1306
Main Memory
Communications Bus
1308
1310
Hard Disk Drive
1312
Removable
Storage Drive
Removable
Storage Unit
1314
Interface
Removable
Storage Unit
1322
1320
1326
1328
Communication
Interface
1324

*Figure 13*